



**'SAMUI LUXURY BOAT RENTAL'
by Samui Travel Consultant Co.,Ltd**

45/2 Moo 4, Bophut, Koh Samui, Suratthani, 84320, Thailand
Registered Company Number: 0845558001499

**AUSTAL SUPER YACHT FOR CHARTER
69.1m / 227 ft | 2003 (2014)**



CABIN CONFIGURATION

2 Master Suites

7 VIP Suites

3 Double Suites

4 Twin Suites

The 69.1m / 227 ft motor yacht, custom built in 2003 by Austal and last refitted in 2014. This luxury vessel's sophisticated exterior design and engineering are the work of Austal. Her luxurious interior was designed by Tillberg Design AB and her exterior styling is by Austal. Her exterior is styled by the Austal team who are also responsible for the entire engineering package.



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- GUESTS - 32
- CABINS - 16
- CREW - 32

Special Features

- Recently refitted Super Yacht
- 2 master suites, 1 VIP suite
- Great outdoor deck areas
- Outdoor cinema
- 21 metre water slide
- Brand new interior by Luiz de Basto
- Large public spaces and extensive deck areas.

Interior layout sleeps up to 32 guests in 16 staterooms, including 2 master suites, 7 VIP staterooms, 3 double cabins and 4 twin cabins. She is also capable of carrying up to 32 crew onboard to ensure a relaxed luxury yacht experience. Timeless styling, beautiful furnishings and sumptuous seating feature throughout her living areas to create an elegant and comfortable atmosphere.

Her impressive leisure and entertainment facilities make her the ideal charter yacht for socialising and entertaining with family and friends. Built with aluminium hull and aluminium superstructure, she features an ultra-modern stabilization system to reduce roll motion effect and ensure the ultimate comfort throughout your charter vacation. With a cruising speed of 12 knots, a maximum speed of 17 knots, 38,000 litre fuel tanks, she is the perfect combination of performance and luxury.

Amenities

Movie Theatre, Swimming Platform, WiFi connection on board, Air Conditioning, Deck Jacuzzi, Gym/exercise equipment, Air Conditioning, Jacuzzi (on deck), Gym, Swimming Pool.

TENDERS & TOYS

1 X 2 Seat Yamaha FX Cruiser Jet-Ski



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1 X 2 Seat Yamaha FX Jet-Ski
2 X Hobie Cat Sail Boats
2 X Cayago F7 Seabobs
1 X Cayago F5 Seabob
3 X Wake Boards
2 X Paddleboards
1 X Surf Board
1 X Kneeboard
Water-Skis
Towable Toys
1 X Kayak Glass Bottom
Snorkelling Equipment
Fishing Equipment
Floating Pool
Waterslide

Private Charter Rate:

15,000,000 THB per week (excluding expenses)

Yacht Charter Costs Explained:

A COMPREHENSIVE BREAKDOWN OF YOUR CHARTER COSTS AND FEES.

When you begin planning a luxury yacht charter it is important to be aware of what is included in the cost of booking your dream charter yacht. Although a yacht will have a base charter fee, this may or may not include additional expenses such as food and fuel and this is subject to the terms and conditions within the charter contract. There are various types of charter contracts and which one applies to you will depend on where you wish to cruise.

Base Charter Fee

The base charter fee in essence refers to the hire cost of the yacht itself, with all equipment in working order in addition to the cost of food and wages for the crew during the entirety of the charter. This is essentially all the base charter fee covers with additional expenses often applicable on top. The base charter fee will vary from one yacht to another and this may be down to any number of reasons from size and on board amenities to the charter season. For instance, the base rate of a charter yacht may increase in "high season" and reduce during the "low season". "High



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season" and "low season" refers to the busiest and slowest periods for yacht charters though this may appear misleading, as these peak times refer to periods of weeks as opposed to full seasons. In addition, you may find that a yacht is also more expensive during special events such as the Monaco Grand Prix, Cannes Film Festival and America's Cup. Unless you are keen to charter a yacht for a particular "high season" event, choose your dates carefully as although a "high season" rate will be more expensive than the "low season" the two can sometimes share much of the same weather conditions.

Aside from seasons and events, yachts of the same size may also differ in price and this may be down to a vast difference in on board amenities. A yacht which boasts an on board cinema or lavish water toys may have a higher base rate compared with a yacht of minimal amenities of the same size. If it is unclear as to why two yachts of the same size are vastly different in price, ask your yacht broker to explain what the differences are. Once you are clear on what the base price is and why, it is important to discover what costs will be applicable on top and this is dependent on the type of charter contract used.

Advance Provisioning Allowance (commonly referred to as APA)

Irrespective of the charter contract it is important for guests to be aware of the Advance Provisioning Allowance (APA). The APA was designed to enable charterers to manage their expenses through a clear and trackable arrangement. An APA is a way to deposit the estimated expense amount of your charter to cover costs such as fuel, food and dockage fees. Typically, the APA accrues to approximately 25% to 30% of the base charter fee, though this does of course depend on the charter parties tastes and requirements and could be far less or far greater than this estimation. For instance, charter guests who intend to regularly dine on caviar and vintage wine can expect to pay more, whereas guests on board a sailing yacht charter can expect to save on fuel costs. Charterers can request an estimated APA amount from the yacht broker based on their on board expectations.

The APA is to be paid approximately one month prior to boarding the charter yacht and is paid directly to the captain of the yacht. Once the APA has been paid to the captain it will then be retained as a bank account of sorts, from which the captain can make expenditures whilst keeping a record of what has been spent. At any point during the yacht charter guests can request a rundown of accounts from the captain as a way of keeping track of expenditures. The captain will request that any additional funds are paid during the charter should guests exceed the APA. It is therefore a good idea to keep an additional account with your



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yacht broker on shore, as should the APA become critically low at any time the yacht broker can release additional funds to the captain on the charterers command. Cash can be used if necessary though an on shore account may be deemed as hassle free to some.

It is important to remember that food and fuel for example, are charged at cost without mark up to the charterer and upon disembarking, transactions can be reviewed by the "head" charterer and captain with any remaining funds to be paid back to the charterer.

Fuel and Dockage Fees

It is important to remember that whilst considering fuel costs, the fuel consumed when using jet-skis and tenders will also apply to the charterer. In addition, whilst docked at a marina the generators used in order to produce electricity will also use fuel. The distance travelled and speed of cruising also affects fuel costs and it is important to bear these factors in mind. Dockage fees may vary from very little to large sums and this is dependent again upon the location and whether you wish to dock during a special event such as the Monaco Grand Prix.

Insurance

Although insurance costs are not directly connected to the charter costs as such, it is useful to bear in mind should you wish to take out Charterers Liability Insurance or Cancellation and Curtailment cover. You can read more information regarding insurance in our How to Book and Plan a Yacht Charter article.

Value Added Tax (VAT)

Ensure to speak to your broker with regards to VAT, as some European Union (EU) tax laws state VAT will apply should you disembark within their waters, for example Italian territorial waters. This may also apply to some Caribbean islands. Commercially registered vessels are usually VAT exempt though vessels which are not commercially registered will be liable for VAT for all charters within the EU.

No request is too large or detail too small on a yacht charter though it is wise to keep in mind the shipping costs should you request an expensive bottle of champagne to be transported to you whilst you are residing in a secluded bay of the Caribbean. It is important to understand the entire payment structure to ensure no unpleasant surprises arise and it is often prudent to keep an escrow account with your broker on shore in order to control charter costs without having to carry cash on board.

PHOTO GALLERY:



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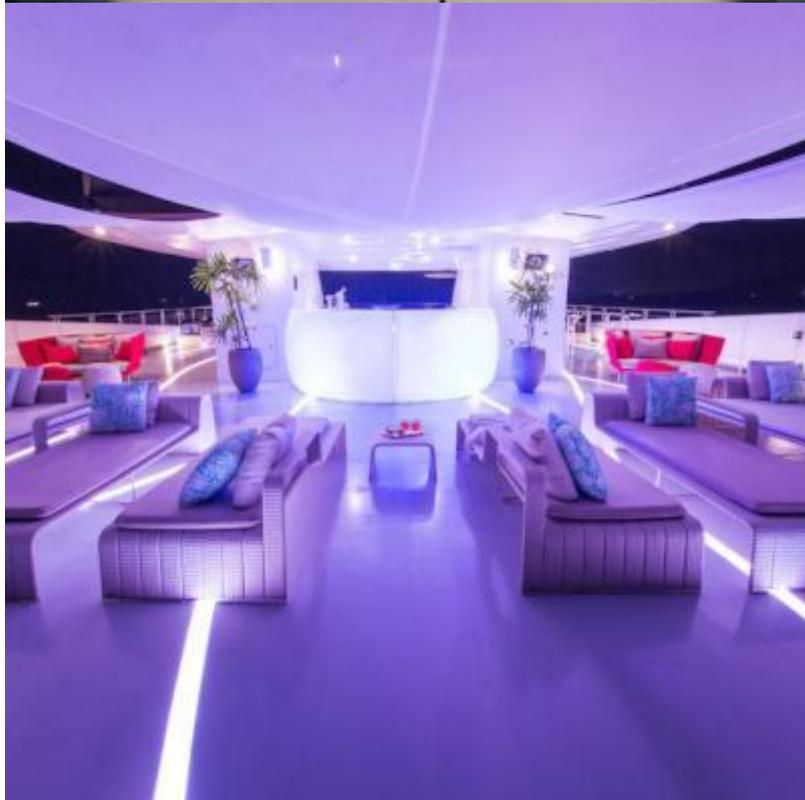
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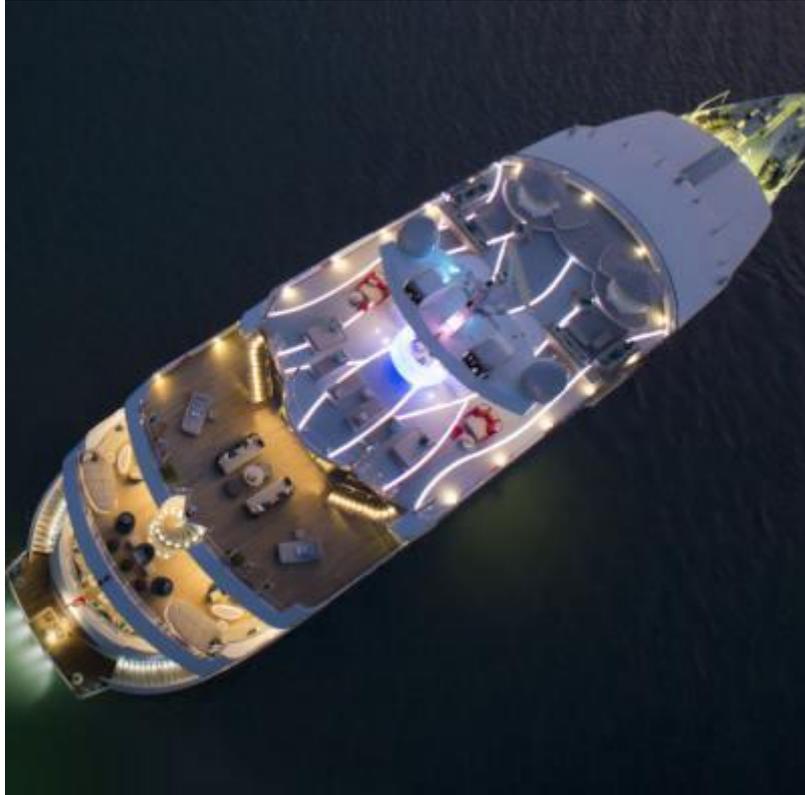
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